



Riviera Nayarit – Cabo San Lucas



# *Your home* by the Sea

YOUR FIRST CHOICE IN REAL ESTATE  
RENTAL AND RESALES

**Maximize your income**  
Protect your investment



# Villa La Estancia Rental Pool

## Results and Extra Benefits

The Villa Group is proud to present its Villa La Estancia Owner's Rental Pool. As a Villa La Estancia owner, you deserve a program that assures you a reliable return on your investment while making sure to protect your valuable asset. Your Home-by-the-Sea will be well looked after.

### FULL-SCALE MARKETING

- Your potential renters will find us on all the major online travel service providers.
- We have inhouse and outhouse marketing teams dedicated solely to filling our resort.
- Industry analysis and rate assessments to ensure competitive rates.
- Promotion and advertising initiatives with key partners and strategic alliances.
- Networking with all the major global storefront travel agencies.
- Search-engine marketing experts.

### MAGNIFICENT MANAGEMENT

- Full service, on-line reservation system.
- Pre-arrival correspondence with guests.
- Nightly turn-down service.
- Rental reservations distributed equitably among owner's pool participants.
- The Villa Group is responsible for inventory and inspection.
- Two full maintenance inspections of your unit per year, at no charge to you.

### ACCURATE ACCOUNTING

- 50/50 income split.
- Provision of proper tax forms for U.S. tax filings.
- Payment sent within 30 days of renter's departure.
- Payment of local sales and lodging taxes.





# Villa La Estancia Resale Program

Your First Choice in Resales

Please allow us the opportunity to explain why you should use our company as your resale option. We recognize that there are times when one may want sell their property at Villa La Estancia.

With this in mind, we want to offer our valued owners the opportunity to select our professional sales team to market and sell their property.

## OUR RESALE PROGRAM OFFERS:

- Listings on the Multiple Listings Service (MLS)
- Advertisements in real estate publications.
- Active networking with brokers and real estate agents locally and across North America.
- An in-house sales concierge team who invites Villa La Estancia guests to learn about the real estate opportunities.
- Easy access to show your villa, or if it is unavailable, the ability to show adjacent properties.
- On-site real estate office with an experienced and professional sales team knowledgeable about Villa La Estancia, and prepared to address the questions and concerns of potential buyers.
- Dedicated Real Estate Coordinator onsite to assist and facilitate the sales process and ensure a smooth and worry-free closing process.

For additional information or to discuss your

## LA ESTANCIA RENTAL & RESALE PROGRAM,

please visit our office located at  
Villa La Estancia or Email:

[realestateinfo@villalaestancia.com](mailto:realestateinfo@villalaestancia.com)

